|  | Current<br>Charge | Concession<br>Fees | Proposed      |            |
|--|-------------------|--------------------|---------------|------------|
| Course Title                               | (£)               | (£)                | Charge<br>(£) | % Increase |
| START IT Internet                          | 30                | 15                 | 30            | 0%         |
| START IT Internet                          | 30                | 15                 | 30            | 0%         |
| START IT Internet                          | 30                | 15                 | 30            | 0%         |
| Start IT Using a Computer                  | 30                | 15                 | 30            | 0%         |
| Web Design Projects Part 2                 | 75                | 39                 | 80            | 7%         |
| Photoshop:- Projects                       | 75                | 39                 | 80            | 7%         |
| Computerised Payroll : Sage Line 50        | 50                | 25                 | 55            | 10%        |
| Introducing:- Photoshop                    | 75                | 39                 | 80            | 7%         |
| Get On-line                                | 30                | 15                 | 30            | 0%         |
| Get On-line                                | 30                | 15                 | 30            | 0%         |
| Illustrator:- Projects                     | 75                | 39                 | 80            | 7%         |
| Start IT Mouse and Keyboard                | 15                | 0                  | 0             | -100%      |
| Get On-line                                | 30                | 15                 | 30            | 0%         |
| Start IT Using a Computer                  | 30                | 15                 | 30            | 0%         |
| Introducing Word (CLAiT Option)            | 75                | 40                 | 80            | 7%         |
| ECDL Extra Presentation Software           | 90                | 50                 | 100           | 11%        |
| Start IT Using a Computer                  | 30                | 15                 | 30            | 0%         |
| Introducing Excel (CLAiT Option)           | 75                | 40                 | 80            | 7%         |
| ECDL Extra Word Processing                 | 90                | 50                 | 100           | 11%        |
| Introducing Word (CLAiT Option)            | 75                | 40                 | 80            | 7%         |
| START IT Internet                          | 30                | 15                 | 30            | 0%         |
| ECDL Extra Spreadsheet Software            | 90                | 50                 | 100           | 11%        |
| New ECDL Essentials                        | 150               | 75                 | 80            | -47%       |
| Portrait Drawing Workshop                  | 99                | 50                 | 100           | 1%         |
| Book-keeping & Accounts Level 1            | 140               | 70                 | 150           | 7%         |
| Start IT Email                             | 30                | 15                 | 30            | 0%         |
| Small Business Start Up                    | 94                | 47                 | 100           | 6%         |
| Level 2 Award in Introduction to Counselli | 152               | 76                 | 175           | 15%        |
| Start IT Using a Computer                  | 30                | 15                 | 30            | 0%         |
| Level 2 Award in Introduction to Counselli | 152               | 76                 | 175           | 15%        |
| Drawing and Painting with Mixed Media      | 80                | 40                 | 90            | 13%        |
| Drawing and painting techniques with Acr   | 99                | 50                 | 100           | 1%         |
| Drawing and Painting with Watercolours     | 65                | 33                 | 75            | 15%        |

|   | Current       | Concession  | Proposed      |            |
|---|---------------|-------------|---------------|------------|
| Course Title                            | Charge<br>(£) | Fees<br>(£) | Charge<br>(£) | % Increase |
| ESOL - Improve your writing skills E3   | 52.5          |             | 52.5          | 0%         |
| ESOL Study Skills Support E1 - Stage 1  | 52.5          | 0           | 52.5          | 0%         |
| Turkish Beginners (Part 1)              | 75            | 37          | 80            | 7%         |
| Computerised Payroll : Sage Line 50     | 50            | 25          | 60            | 20%        |
| Introducing:- Photoshop                 | 75            | 39          | 80            | 7%         |
| Introducing:- Digital Photography       | 75            | 39          | 80            | 7%         |
| START IT Internet                       | 30            | 15          | 30            | 0%         |
| Computerised Accounts Level 1: Sage Lir | 140           | 70          | 150           | 7%         |
| Computerised Accounts Level 1: Sage Lir | 140           | 70          | 150           | 7%         |
| Art Mixed Media Workshop                | 99            | 50          | 100           | 1%         |
| Book-keeping & Accounts Level 1         | 140           | 70          | 150           | 7%         |
| Introducing:- Illustrator               | 75            | 39          | 80            | 7%         |
| German Beginners (Part 1)               | 75            | 37          | 80            | 7%         |
| Spanish Conversation                    | 75            | 37          | 80            | 7%         |
| Start IT Email                          | 30            | 15          | 30            | 0%         |
| Qi Kung                                 | 67            | 34          | 70            | 4%         |
| French Beginners (Part 3)               | 75            | 37          | 80            | 7%         |
| Spanish Improvers (Part 1)              | 75            | 37          | 80            | 7%         |
| French Beginners (Part 1)               | 75            | 37          | 80            | 7%         |
| Book-keeping & Accounts Level 2         | 153           | 76          | 160           | 5%         |
| Web Design Project Part 1               | 75            | 39          | 80            | 7%         |
| Computerised Accounts Level 2: Sage Lir | 142           | 71          | 150           | 6%         |
| Gentle Hatha Yoga                       | 67            | 34          | 75            | 12%        |
| Pilates                                 | 67            | 34          | 75            | 12%        |
| Gentle Hatha Yoga                       | 67            | 34          | 75            | 12%        |
| Start IT Mouse and Keyboard             | 15            | 0           | 15            | 0%         |
| Italian Conversation                    | 75            | 37          | 80            | 7%         |
| Start Singing                           | 75            | 37          | 80            | 7%         |
| Spanish Beginners (Part 1)              | 75            | 37          | 80            | 7%         |
| French Beginners (Part 2)               | 75            | 37          | 80            | 7%         |
| Hatha Yoga: Intermediate                | 67            | 34          | 70            | 4%         |
| Spanish Beginners (Part 1)              | 75            | 37          | 80            | 7%         |
| Bite size: Introducing Word             | 40            | 20          | 45            | 13%        |
| Spanish beginners (Part 3)              | 75            | 37          | 80            | 7%         |
| French Improvers (Part 2)               | 75            | 37          | 80            | 7%         |

|   | Current       | Concession  | Proposed      |            |
|---|---------------|-------------|---------------|------------|
| Course Title                            | Charge<br>(£) | Fees<br>(£) | Charge<br>(£) | % Increase |
| Hatha Yoga: General                     | 67            | 34          | 70            | 4%         |
| Start IT Mouse and Keyboard             | 15            | 0           | 15            | 0%         |
| Bite size: Introducing excel            | 40            | 20          | 45            | 13%        |
| Hatha Yoga: General                     | 67            | 34          | 70            | 4%         |
| Spanish Beginners (Part 2)              | 75            | 37          | 80            | 7%         |
| French Conversation                     | 75            | 37          | 80            | 7%         |
| Italian Beginners (Part 1)              | 75            | 37          | 80            | 7%         |
| French Beginners (Part 1)               | 75            | 37          | 80            | 7%         |
| Salsa                                   | 45            | 22          | 50            | 11%        |
| ESOL Intermediate E3 - Stage 1          | 105           | 0           | 110           | 5%         |
| ESOL Lower Intermediate E2 - Stage 1    | 105           | 0           | 110           | 5%         |
| Bite size: Introducing Word             | 40            | 20          | 45            | 13%        |
| Start IT Mouse and Keyboard             | 15            | 0           | 15            | 0%         |
| ESOL Lower Intermediate E2 - Stage 1    | 105           | 0           | 110           | 5%         |
| ESOL Lower Intermediate E2 - Stage 2    | 105           | 0           | 110           | 5%         |
| ESOL Intermediate E3 - Stage 3          | 105           | 0           | 110           | 5%         |
| ESOL Upper Intermediate L1 - Stage 2    | 105           | 0           | 110           | 5%         |
| Tai Chi                                 | 67            | 34          | 75            | 12%        |
| ESOL Intermediate E3 - Stage 1          | 105           | 0           | 110           | 5%         |
| ESOL Upper Intermediate L1 - Stage 1    | 105           | 0           | 110           | 5%         |
| ESOL Lower Intermediate E2 - Stage 1    | 105           | 0           | 110           | 5%         |
| ESOL Beginners E1 Stage 1               | 105           | 0           | 110           | 5%         |
| ESOL Beginners E1 Stage 1               | 105           | 0           | 110           | 5%         |
| ESOL Beginners E1 Stage 1               | 105           | 0           | 110           | 5%         |
| ESOL Beginners E1 Stage 1               | 105           | 0           | 110           | 5%         |
| ESOL Intermediate E3 - Stage 3          | 105           | 0           | 110           | 5%         |
| ESOL Lower Intermediate E2 - Stage 3    | 105           | 0           | 110           | 5%         |
| ESOL Intermediate E3 - Stage 1          | 105           | 0           | 110           | 5%         |
| Introduction to Belly Dancing           | 38            | 19          | 40            | 5%         |
| Introduction to Simple Print Techniques | 52            | 26          | 60            | 15%        |
| Get by in Spanish                       | 30            | 15          | 35            | 17%        |
| Art sketchbook walks                    | 52            | 26          | 55            | 6%         |
| Art Projects Workshop                   | 52            | 26          | 55            | 6%         |
|   |               |             |               |            |
|   | Avei          | 4%          |               |            |